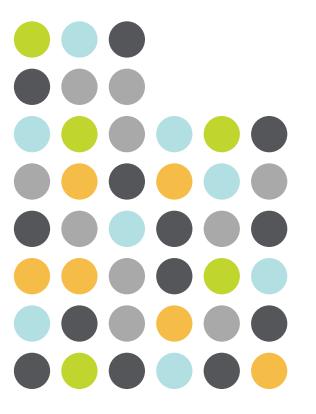


**Broadband Advisory Council** 



#### **EDCUtah Overview**

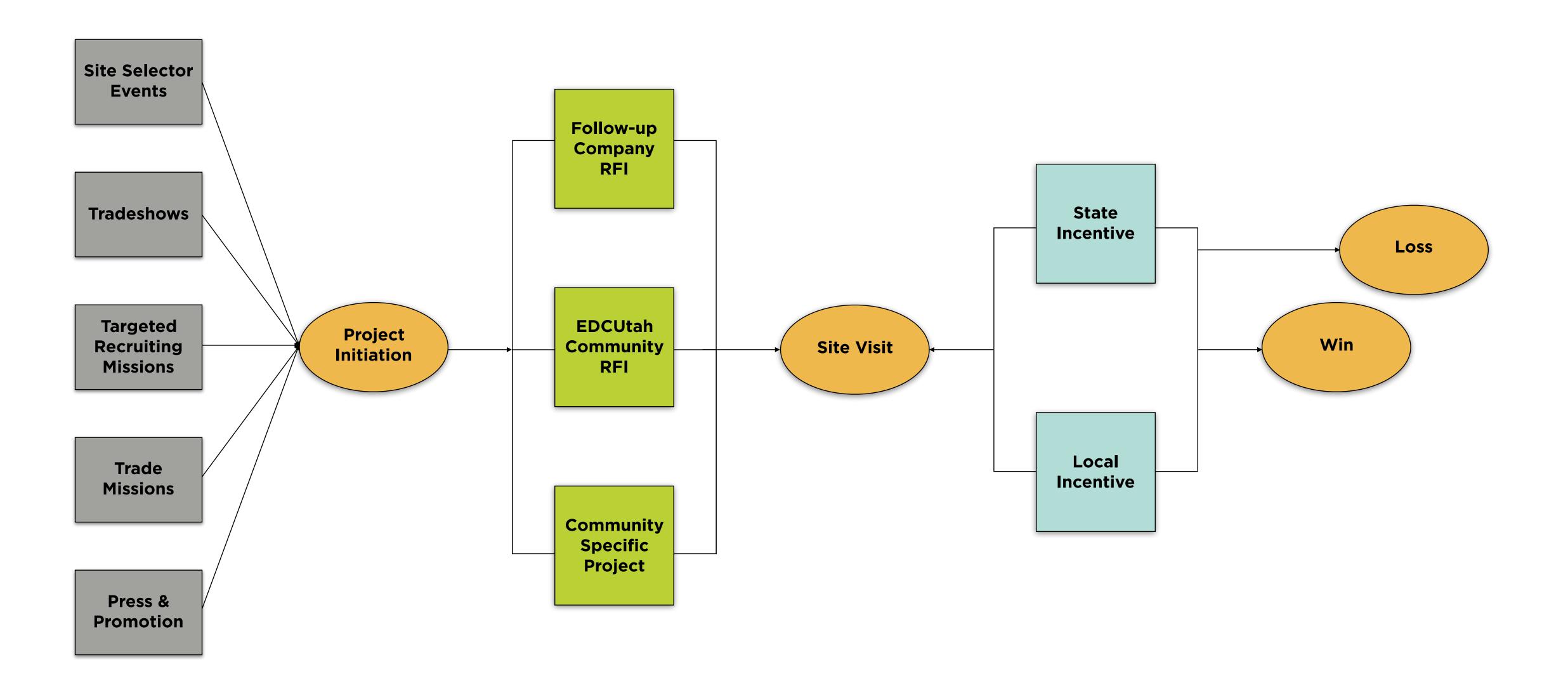
- EDCUtah was created to act as a a catalyst for quality job growth and increased capital investment in Utah.
- Private, membership based non-profit corporation founded in 1987.
- Work with both out-of-state, and in-state companies considering expansions.
- Statewide representation, we are location agnostic.
- 15 FTE/6 PTE, \$2.7M annual budget
- 60+ public and 200+ private partners



# edcUTAH

ECONOMIC
DEVELOPMENT
CORPORATION
OF UTAH

# **Project Process**





## Community RFI

- Identify specific, viable real estate options (sites) for prospective recruiting projects.
- Quick, high-level data very short turn around times
  - Contact information: ED, utility, broker
  - · Site parameters: acres/square footage, features, costs, buildings, access
  - Infrastructure: utilities
  - Flyers, photos, renderings
- Uniformity of product



# SURE SITES



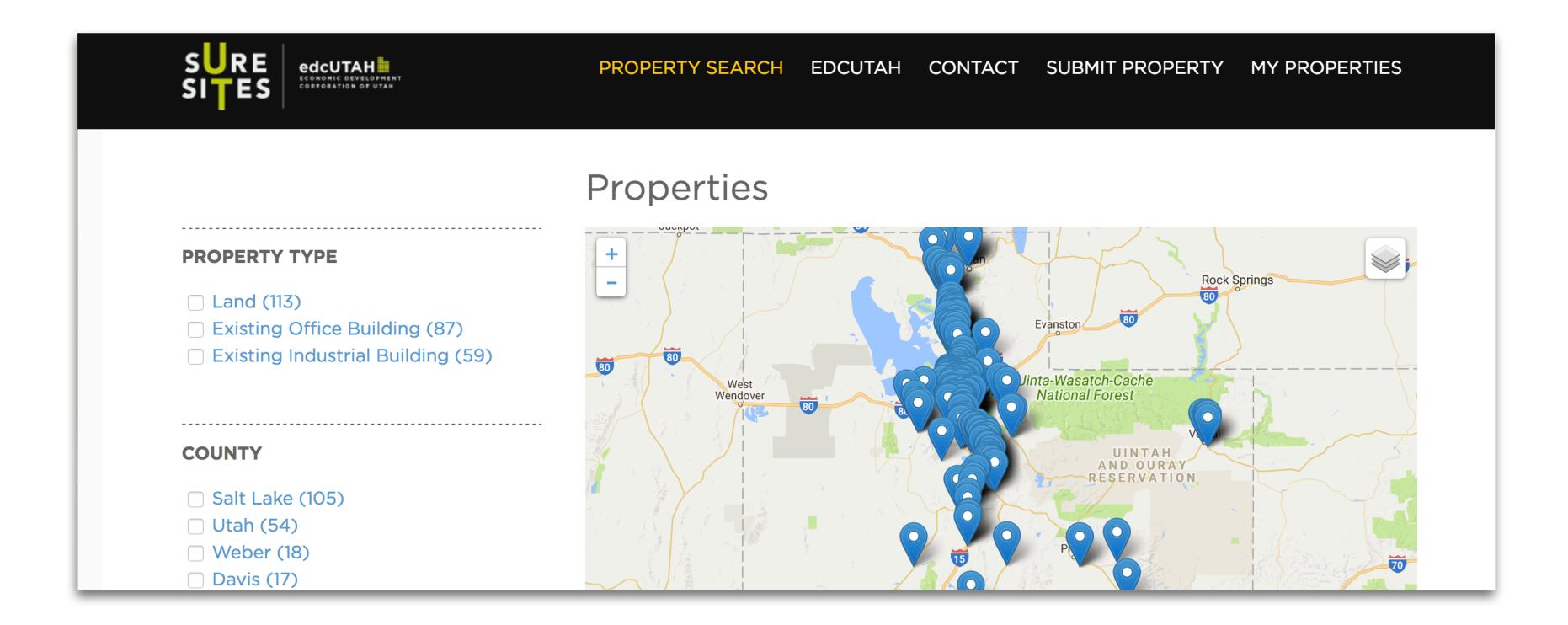
### **SURE Sites 1.0**

- Select Utah Real Estate
- "Utah's premier, qualified sites program featuring industrial and office building and land sites designed to meet the needs of relocating and expanding businesses."
- Deliverable in the first EDCUtah-GOED contract in 2005
- Initial site went live in 2006, hosted by GIS Planning
- Initial program housed a 50-point questionnaire covering a wide range of topics.



### **SURE Sites 2.0**

- Site navigated to lower cost, "open sourced," Google Maps based platform.
- Questionnaire paired down significantly





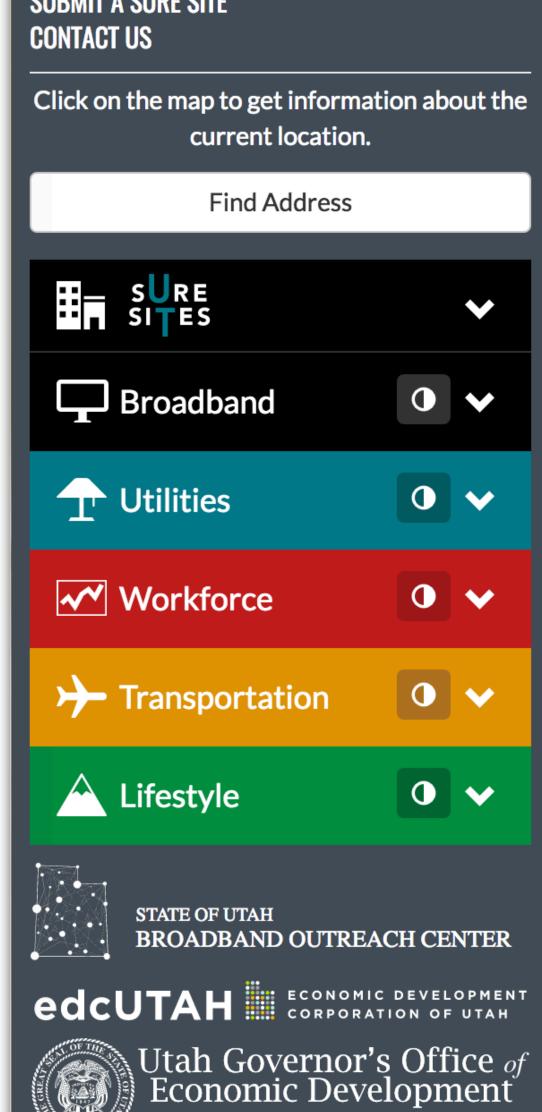
### SURE Sites 3.0

- Marriage of <u>utahsuresites.com</u> and <u>locate.utah.gov</u>
- Leveraging the power of Locate's mapping and infrastructure database with SureSite's product database.
- Best of both world's, responding to what the market has asked for.
- Will provide Utah with one of the most powerful economic development Site and Building databases in the country.

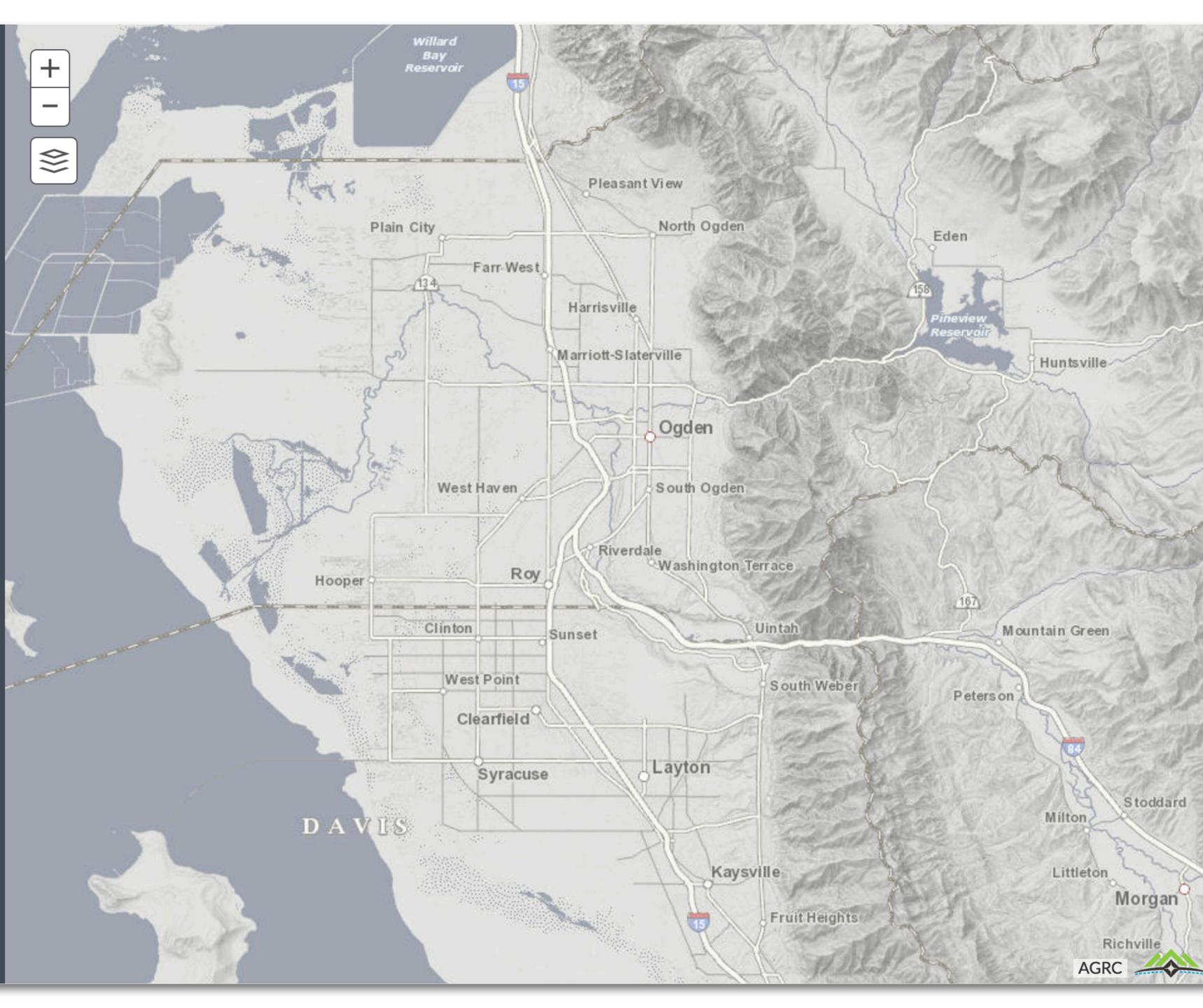




ABOUT SUBMIT A SURE SITE CONTACT US



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### Next steps

- Refinement of the Sure Sites data fields
- Streamlining of site submission process
- Marketing of the new platform to national stakeholders
- Introduction of a "Megasite" program

